



# COLLATERAL MANAGEMENT AGREEMENT

Drum Resources Ghana Limited

## **CASHEW NUTS**

# CASHEW NUT



Cashew Nut Fruit (Apple)



Roasted Cashew Nuts



Raw Cashew After  
Harvest

## CASHEW NUT PROCESS

- 1) Raw cashew nuts are delivered by the farmer to the factory/buyer.
- 2) The cashew nuts are then dried for a period of 1 -2 days.
- 3) The cashew nuts are then bagged in hessian (jute) sacks ready to be calibrated.
- 4) After calibration the cashew nuts are roasted to a particular temperature to make the shell brittle. The roasted nuts continue onto the shelling process to separate the cashew kernel from the shell.
- 5) The product is then graded and classified as per the grading system and then vacuum packed as per the specifications of the customers for sustaining the quality / shelf life of the product for further export.

## DRUM COMMODITIES RESPONSIBILITIES UNDER CMA

- 1) Monitor the unloading, quantity, quality and storage of product received.
- 2) Report to the Bank and to issue a Warehouse Receipt for the product received.
- 3) Ensure pledge cards are placed on all the Bank's products.
- 5) Ensure Drum seals are in place at the warehouse/storage facility.
- 5) Monitor the finished product at factory for export.
- 6) Complete detailed and daily reporting on all stock figures.

## THE PROCESS

The farmer arrives with the cashew nuts



The cashew nuts are sun dried and then bagged into jute sacks



The cashew nuts are stacked neatly into the warehouse to ensure quality control. All stock is recorded and reported to the Bank.



House Number 08 Royal Castle Road  
Rakomanta - Accra  
www.mondialghana.com

**MONDIAL**

OCCURRENCE BOOK

DATE	INITIALS	QTY	UNIT	PRICE	TOTAL	EX	MT	REMARKS	INITIALS	DATE
22-08-12	...	1100	...	1100	121000		40.857	11736.7	---	2007749.2
23-08-12	...	1100	...	1100	121000		45.420	4977.8	---	117744.5
24-08-12	...	1100	...	1100	121000		167.280	18417.1	---	1523132.8
25-08-12	...	1100	...	1100	121000		26.055	28620.5	---	111174.2
26-08-12	...	1100	...	1100	121000		6.560	727.6	---	1111280.1
27-08-12	...	1100	...	1100	121000		5.440	598.4	---	1111240.1
28-08-12	...	1100	...	1100	121000		7.060	776.6	---	1111380.1
29-08-12	...	1100	...	1100	121000		10.237	11256.3	---	1111282.1
30-08-12	...	1100	...	1100	121000		74.400	8184.0	---	1111704.2
31-08-12	...	1100	...	1100	121000		20.465	22511.8	---	1111232.1
01-09-12	...	1100	...	1100	121000		29.060	3226.6	---	1111704.2
02-09-12	...	1100	...	1100	121000		110.380	12352.2	---	1111587.0
03-09-12	...	1100	...	1100	121000		190.585	211648.5	---	1111282.1
04-09-12	...	1100	...	1100	121000		255.878	283148.8	---	1111587.0

For and on behalf of Drum Resources Ltd  
www.drumcommodities.com

Drum staff undertake stock checks.

Reports are made to the Bank.

**DRUM**

Resources Limited

**Presented to:**  
**SITUATION REPORT:**  
**Prepared by:**

**'Bank'**  
**'day-month-year'**  
**DRUM Resources**

**Attention:**

**CMT –'Bank'**

**Re: Daily Report update:**  
**Please find attached the reports on product movements**

**At: Location**

**WAREHOUSE 3 STOCK CHECKLIST**

GRADE	BAGS	KGS	CARD
2A1	pears	08	400
2A2	pears	05	250
2A3	pears	13	650
2A4	pears	26	1000
2A5			
2A6			
2A7			
2A8			
2A9			
2A10			

**WAREHOUSE 2 STOCK CHECKLIST**

GRADE	BAGS	KGS	CARD
2A1	1800 exp	376	23023
2A2	Arab pash	374	15550
2A3	Drupa	194	18060
2A4	Arab pash	780	31260
2A5			
2A6			
2A7			
2A8			
2A9	CAF	377	22-225
2A10	"	383	21747
2A11	Arab pash	122	24200

Pledge cards are issued and attached to the stock



Once the Bank has issued a release instruction the cashew nuts can then be calibrated ready for roasting



Once roasted, the cashew nuts are processed through the factory

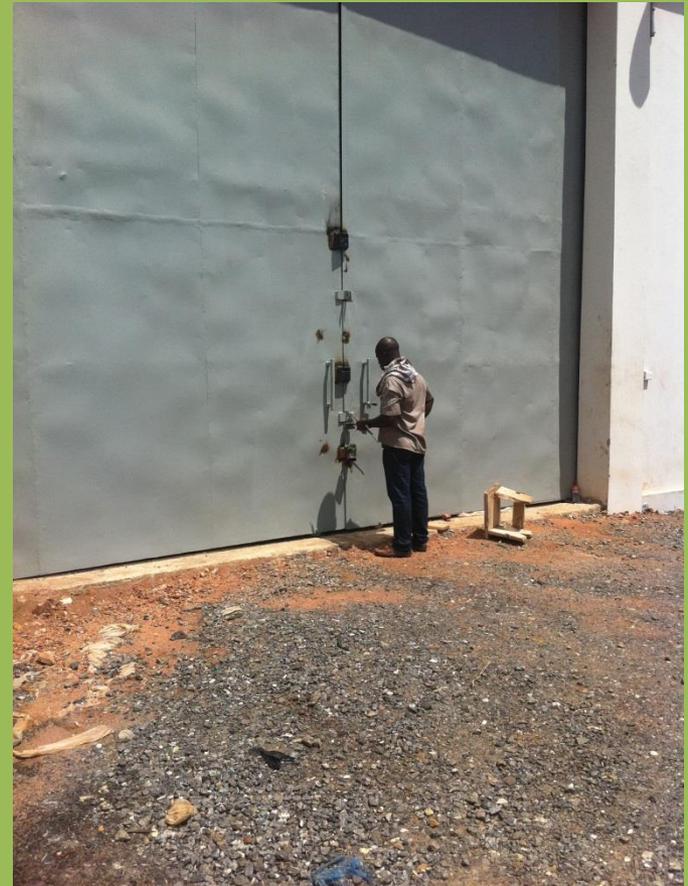


The finished product is then vacuum packed and ready for export. The finished product is monitored by Drum to ensure all goods are accounted for.



The storage of the product is monitored by Drum staff

Warehouse and storage facilities are secured by Drum staff with numerically identifiable seals and padlocks.



## DRUM COMMODITIES RESPONSIBILITIES

- 1) Receive Release Instructions from the Bank.
- 2) To ensure that the amount released does not exceed the amount specified in the Release Instructions.
- 3) Ensure that all information regarding the amount of product released is sent to the Bank.

## The recording and reporting that Drum staff undertake include:

- Warehouse receipts
- Tallies
- Stock quantity controls
- Actual stock levels
- Movement records
- Stock records





Drum provides a bespoke service to its customers, providing them a process that is complete, competent and professional, and on the ground where it is needed most.

*“Drum Commodities delivers a service, not just a certificate.”*

[www.drumcommodities.com](http://www.drumcommodities.com)